

King, Valerie A.

From: Lamanno, Richard B.
Sent: Wednesday, September 24, 2003 3:56 PM
To: King, Valerie A.
Cc: LaBrie, Dave F.; Bruenn, Paul R.
Subject: RE: Shipment for Clinical Study

Hi Valerie-

The wholesaler Arizona Complete will participate in the shipment of clinical study product. Please provide me with further details (exact case quantities, dates, etc..) so we can get the ball rolling. My recommendation would be to ship the product to Arizona Complete for delivery on Monday 10/6. That would enable the account to stamp & ship to MDS Pharma Services by Monday 10/13.

In my conversations with Dennis Brownell @ Arizona Complete, his one concern was the timeliness of reimbursement for State Tax Stamps as well as his handling allowance. He claimed that in the past he waited quite some time for his money. If there is anything we can do this time around to expedite his payments, it will ensure his participation in the future.

Thanks in advance, I look forward to hearing from you. Once I have all the details, I will finalize with the account.

Rich Lamanno

917-663-3192

-----Original Message-----

From: King, Valerie A.
Sent: Wednesday, September 24, 2003 10:57 AM
To: Bruenn, Paul R.
Cc: LaBrie, Dave F.; Lamanno, Richard B.
Subject: RE: Shipment for Clinical Study

Hello Paul:

I received your message from yesterday, but I've been in and out of meetings. Should I follow up with Richard? If so, I will be able to give him a call late this afternoon (I am in meetings from 11 - 3:30). Please just let me know whom I should follow-up with.

Thanks,
Valerie

-----Original Message-----

From: Bruenn, Paul R.
Sent: Wednesday, September 24, 2003 10:32 AM
To: Lamanno, Richard B.
Cc: LaBrie, Dave F.; King, Valerie A.
Subject: FW: Shipment for Clinical Study

Rich:

9/24/2003

PM3006735580

As Valerie's request involves Marlboro, you'll need to follow up on this. I left her a voice mail message yesterday but have had no response. If you'd like to, we can review the process I used to accommodate a similar need on behalf of Accord.....

I'd advise getting on this immediately as October 13th is not far off.....

-----Original Message-----

From: King, Valerie A.

Sent: Tuesday, September 23, 2003 12:09 PM

To: Bruenn, Paul R.

Subject: Shipment for Clinical Study

Paul:

I need your assistance in coordinating a shipment of study product to a Phoenix, Arizona clinical research facility that needs to be sent through a wholesaler due to the restrictions in place in Arizona.

Currently, we have obtained and are holding the product for the study here in Precon. I will need one shipment delivered to the clinical research facility no later than October 13, 2003. (Additional shipments may be needed, but those dates are still being determined.)

The details for the October shipment are as follows:

- 1) Point of Origin: Precon Warehouse, 13721 Jefferson Davis Hwy, Chester, Virginia, 23831, Contact: Carolyn Lilly (274-7216)
- 2) Point of Delivery: MDS Pharma Services, 4747 E. Beautiful Lane, Phoenix, AZ 85044, Attention: Lori Burgoyne (602-426-7166)
- 3) Quantity and product needing to be shipped: 52 cases total (Marlboro Full Flavor: 18 cases (12M product); Marlboro Lights: 17 cases (12M product); Marlboro Ultra Lights: 17 cases (12M product))

Also, I need to find out in what conditions and for how long the product will be maintained by the wholesaler. Specifically, I need to know whether they maintain inventory in a conditioned space, and what is the minimum/maximum period of time in which it would be in the wholesaler's storage. We are trying to determine whether we need to take certain steps to related to conditioning at the research facility. Do we need a mechanism (i.e., a PO) by which to pay the wholesaler?

Lastly, we will need to advise the research facility of the anticipated delivery date as soon as it is identified.

If you need further information in order to initiate this shipment, please let me know.

Thanks,
Valerie

Valerie A. King
Clinical Operations Manager
Phone: 804-274-3906
Fax: 804-274-3982
Mobile: 804-334-6376
E-Mail: Valerie.A.King@pmusa.com

9/24/2003

PM3006735581